

ALLAN C. POLLEY
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EDUCATION

M.A., International Relations, Tufts University (Fletcher School), 2006
M.S., Management, Naval Postgraduate School, 1990
B.A., Economics, Texas Tech University, 1979

PROFESSIONAL EXPERIENCE

08/2021 – Present Senior Lecturer

06/97 – 06/2016 Defense Resources Management Institute (DRMI)

09/92 – 06/95 Naval Postgraduate School, Monterey, California

Lectured and led small group discussions in a team-taught, interdisciplinary, executive development course presented to military and civilian government officials of the U.S. and other countries. Curriculum dealt with resource allocation decision-making. Lecture expertise includes, but is not limited to, cost estimation, multi-criteria decision-making, cost-effectiveness analysis, systems analysis, simulation modeling, public budgeting and probability theory. Planned and coordinated approximately 200 international courses and workshops ranging from 3 days to two weeks in 38 countries. Led international teaching teams on 45 occasions and taught in an additional 25 international courses. Returned to DRMI in August 2021 to coordinate capstone exercises and mentor junior faculty.

06/95 – 06/97 Base Realignment and Closure Officer
3d Marine Aircraft Wing
Marine Corps Air Station El Toro, California

Principal staff officer overseeing 21 construction projects costing over \$400M, and planning relocation of 10,000-person organization. As an F/A-18D Weapons and Sensors Officer, also trained and led three detachments representing Marine Aviation in multi-service/multi-national exercises.

04/92 – 09/92 Aide-de-Camp for Assistant Commandant of the Marine Corps
Headquarters, Marine Corps, Washington, D.C.

Personal assistant to the de facto head Resource Allocator in a 190,000-person organization with a \$7B annual budget. Managed schedule against extensive demands and coordinated key staff briefs to ensure the General was prepared for and focused on key policy and budget decisions.

01/91 – 03/92 Program Analyst, POM Development Section
Headquarters, Marine Corps, Washington, D.C.

As the procurement and manpower analyst for 190,000-person organization with \$7B annual budget, analyzed and prioritized 250 procurement programs (with total costs of \$20B) for “POM 94-99”, the six-year defense plan. Analyzed budgetary consequences of varying the size of the organization between 135,000 and 190,000 people. Presented manpower vs. procurement tradeoff analyses to key decision-makers. Facilitated analyses by using strong interpersonal skills to develop extensive peer network. Saved millions of dollars by creating a defensible plan that remained uncut as it went through the legislative process. Efforts resulted in organization receiving additional resources in a very constrained political and budgetary environment.

**06/89 – 12/90 Graduate Student, Defense Systems Analysis Curriculum
Naval Postgraduate School, Monterey, California**

**07/79 – 06/89 Various Assignments
U.S. Marine Corps**

As a Naval Flight Officer, served in a variety of staff jobs, including aviation operations, logistics, and maintenance. Naval Fighter Weapons School (Topgun) graduate and chief tactics instructor. Developed and implemented an improved aircrew-training program.

MILITARY AWARDS

1997 Defense Meritorious Service Medal
1992 Meritorious Service Medal

CIVILIAN AWARDS

2016 Department of the Navy Superior Civilian Services Award

ACADEMIC HONORS

2002 Outstanding Instructional Performance, DRMI, NPS

GUEST LECTURES

1991 Naval War College
1993 Royal Military College of Science, Shrivenham, England
1997 U.S. Air Force Academy

PRESENTATIONS

1994 ORSA/TIMS, Anchorage
1994 Decision Sciences Institute, Honolulu

PROCEEDINGS

C.M. Keller and Allan C. Polley, "A Method for Cost-Effectiveness Analysis with an Example from the USMC," in 1994 Proceedings, Decision Sciences Institute, 1994 Annual Meeting, Honolulu, Hawaii.

PUBLIC SERVICE

Board Member and Director of Aid Stations, Big Sur International Marathon, 1999-2008

INTERNATIONAL TRAVEL

Military: Japan, South Korea, and Philippines (total of 19 months from 1983-1986); Solomon Islands 1992.

Teaching Assignments (Course Director): Hungary 1993, 2002; Venezuela 1997; Estonia 1998; Slovenia 1999, 2001; Czech Republic 2000, 2001; Honduras 2003; Argentina 2004; Bosnia 2004, 2009; Canada 2005, 2008; Albania 2006, 2010; Moldova 2006, 2012; Serbia 2007; Thailand 2008; DR Congo 2009, 2011; South Africa 2010; Kyrgyzstan 2010-2014 (x10); Kazakhstan 2013, 2014; Tajikistan 2010-2014 (x4); Ethiopia (AU) 2012; South Sudan 2012; Georgia 2013; Macedonia 2014 (x2); Kosovo 2015.

Teaching Assignments (Team Member): England 1993; Senegal 1993; Lithuania 1993; Honduras 1994; Philippines 1994; Ukraine 1994; Poland 1995, 2007(CCMR); Belize 1998; Kenya 1998, 1999, 2000, 2003; Argentina 1999; Vanuatu 1999; Canada 2000, 2003; Romania 2001; Czech Republic 2002; South Africa 2002; Bosnia 2002; Guinea 2005; Malaysia, 2006; Sierra Leone 2007; Colombia 2008.

Personal: Mexico; Thailand 1985; Malaysia 1985; Hong Kong 1985, 1986, 1987; Singapore 1985; Australia 1986, 1992; China 1986; Taiwan 1986; Austria 1989, 1993, 2000; Italy 1989, 1997; Germany 1989, 2000; France 1993; Denmark 1993; Poland 1993; Czech Republic 1993, 2000; Costa Rica 1994; Tanzania 1998, 1999; New Zealand 1999; Slovenia 2001; Canada 2002; England 2003; France 2005, 2006, 2007, 2015, 2019, 2022; Liechtenstein 2007; Spain 2007; Andorra 2007; Switzerland 2007, 2009, 2015, 2019, 2022.